

## Message From Our President

"At Global Defense Consulting, we are dedicated to quality, excellence and the highest of standards in professional and personalized service. We are committed to the success of our clients and stand ready to serve you in all aspects of your business."



**Kelly J. McBride, CPA,** serves as the President at Global Defense Consulting. With a progressive career in accounting, financial and executive management, Kelly served as Controller,

Director of Finance and Chief Financial Officer for small, mid-size, and large government contractors and as a Partner in the Government Contractor Services Group for Cherry, Bekaert & Holland, LLP, a regional based CPA and consulting firm, before founding Global Defense Consulting, Inc.

Her industry experience includes engineering, construction, technology, logistics and base operations companies with executive management and oversight over Accounting, Information Technology, Accounting Information Systems, Internal Audit, Pricing and Office Management.

Kelly's professional services experience includes serving with the Assurance and Advisory Group with KPMG, LLP and as a Partner over the Atlanta Government Contract Services Group, with Cherry, Bekaert & Holland, LLP. [kmcbride@gdcus.com](mailto:kmcbride@gdcus.com)

## Global Defense Consulting, Inc.

Global Defense Consulting is a business advisory, financial management and technology consulting firm specifically dedicated to providing solutions to our clients within the government contracting industry.

Our experienced professionals and associates work closely with technology, engineering, construction, logistics, base operations and other professional services clients to help them navigate through the government contracting industry by providing innovative ideas and solving problems.

We are committed to excellence and dedicated to providing high quality, personalized service. At Global Defense Consulting, ***we deliver solutions!***

Learn more by visiting us at [www.gdcus.com](http://www.gdcus.com)



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# Government Contracting Industry Consulting Services



**Global**  
Defense Consulting

***We Deliver Solutions!***

***info@gdcus.com***

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## Government Contracting Industry Consulting Services

Companies engaged in today's government contracting industry encounter many unique challenges and opportunities. Understanding the regulations that govern this industry can be the difference between success and failure in every endeavor. At Global Defense Consulting, we will help you navigate through these challenges and capitalize on opportunities through our innovative and tailored solutions.

Our professionals and associates are seasoned in the complexities of compliance and combine in-depth industry experience, comprehensive accounting, technology, and management skills with a strong commitment to personal service to serve our clients. Our consulting teams are composed of a unique blend of highly experienced former private sector and Government executives, including Controllers, CFO's, agency directors and military officers, allowing us to offer solutions from multiple perspectives to meet your needs.

With our comprehensive service offering, we are able to offer expertise on issues throughout the contracting process and the life cycle of your business. From Request for Proposal to contract closeout, for start-up companies to large businesses or from your first contract win to preparing to sell your business, Global Defense Consulting will help you to succeed. We stand ready to assist you in the following service areas:

## Government Regulation and Compliance

- Federal Acquisition Regulation (FAR) consulting
- Indirect rate calculations, methods and strategies
- Pre and Post Award Survey compliance
- DCAA liaison and client advocacy services
- Incurred Cost Submission review and preparation
- Cost Accounting Standards (CAS) consulting
- CASB Disclosure Statement preparation and revision
- Policy and procedure preparation and compliance review
- Allowability and allocation issues
- Contract administration, review and closeout services

## Accounting and Business Information Systems

- System evaluation and compliance assessment
- System design and implementation services
- Specialized Deltek GCS Premier® and Deltek Costpoint® consulting

## Financial Management Assistance

- Strategic business plans
- Financial reporting and analysis
- Interim CFO's and Controllers
- Financial briefings to obtain financing and lines of credit

## Transaction Services

- Financial due diligence
- Government contract and compliance due diligence
- Financial projections and modeling
- Data room preparation
- Post transaction integration solutions

## Bid & Proposal

- Pricing strategic development
- Capture management
- Business development
- GSA schedule preparation
- Technical writing
- Cost and pricing development
- Proposal preparation
- Indirect rate projections
- Red Team reviews



For more information on our Government Contracting Services, email us at [info@gdcus.com](mailto:info@gdcus.com).

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